

# Managed Print Services

A cost-per-page you can count on.

In the new economy, cost-efficiency is a priority every day. For most companies, the cost of office printing—cost-per-print, routine maintenance, and service—is an unexplored opportunity for significant, cumulative savings. Our certified Xerox® Managed Print Service (MPS) providers can centralize management of all your devices—including printers, copiers and multifunction printers from multiple manufacturers. And they can show you how to take control of your print activities and reduce your operating costs by up to 30%.

Xerox® Managed Print Services provide big-picture visibility so you can manage your network print resources more efficiently. With millions of devices under management, Xerox is a leader in Managed Print Services (MPS).

Our MPS solutions will improve the productivity and efficiency of your digital and paper-based communications. Customize the solution for your team, department or company-wide needs. With centralized management of your networked print devices you can balance business needs with budget realities.

## Xerox® MPS Benefits

- **Cut costs** on print consumables, service and cost-per-page.
- **Reduce energy use** through device consolidation and upgrade.
- **Reduce waste**, order only the supplies needed, with no excess.
- **Free up IT resources** for more business critical work than the support and maintenance of print devices.
- **Optimize efficiency** with remote management and lifecycle management.
- **Streamline operations** with centralized support for multiple brands and models.
- **Increase uptime** with on-site service coverage.
- **Gain visibility** into print activity and trends with online tools to improve control and management of your devices.
- **Customize** your MPS solution for your network, print devices and operational priorities.



## Expand Your Cost-Saving Opportunities

For an estimate of your potential savings ask your Xerox® service provider for an evaluation of your networked print environment. They'll design a custom solution to optimize your specific print, copy, scan and fax requirements. Compare it with your existing operations. Your Xerox® provider will help you select the solution most advantageous to your business, balancing costs, capabilities, logistics, service and labor. Xerox® MPS solutions provide short- and long-term benefits enabling you to make fact-based decisions to fine-tune your print environment over time to achieve and maintain the greatest efficiencies.

## Connect to Your Data

Xerox® MPS solutions allow you to tap the flow of information inside your printing devices and over your network. Xerox securely stores your printing devices' usage data and provides easy access to use patterns, trends, supplies levels and other useful information through your Xerox® provider.

## Simplify Accounting and Logistics

**Budget control.** Receive a monthly, itemized invoice for the number and types of prints made by your printers. It's everything you need to review, reconcile, forecast and manage your office printing budget. Cumulative data highlights any activity excesses so you can adjust device use rules or even limit feature access if necessary.

**Cost savings.** In typical office environments, the cost of every print or copy varies widely based on how much toner or ink is used on each page. When service is required, scrambling to find help prolongs downtime, and when dealing with multiple vendors, minimum service thresholds can increase expense and response time. MPS consolidates these varied expenses and support.

**Administrative relief.** Save soft dollars, time and effort, with a simple, efficient supplies ordering process that eliminates inventory stocking and handling. Xerox® MPS print management software gives you real-time visibility of your networked print environment, with proactive alerts when attention is required. Place service requests online or by phone—quickly and simply.



## Scale It to Your Needs

**Service and support.** Our network of Xerox Service Technicians and Authorized Service Partners provide on-site maintenance, service and remote technical support to ensure your print devices are online when you need them.

**Built to customize.** Whether you need cost-savings on device acquisition or ongoing print costs; high-volume or high-coverage print capacity; your Xerox® MPS provider will design a solution that matches your needs.

Your existing printing devices were designed for networking. Why not take advantage of Xerox® technology to maximize operational efficiency, cost savings and the management of your print environment?

Start saving now. Contact your Xerox® MPS provider today to learn more about how managed print can save you time and money.

Without Managed Print Services	The Managed Print Services Advantage
Unknown and uncontrolled print costs	Predictable costs
Separate process for service and supplies	One portal for service and supply status and ordering
Excess supplies on hand or not available when you need them	Automated alerts when supplies run low enable just in time ordering
Multiple vendors and suppliers for consumables and service	One partner—One solution
Unknown print volume	Monthly report detailing print activity
High print coverage on documents can be costly and unpredictable	Costs are predictable

